

WE ARE HIRING

HEAD OF GENERAL INVESTMENTS

PURPOSE: Reporting to the Chief Operating Officer, the Head of General Investments will help structure, promote, mobilize, and deliver both local and foreign investment into Zimbabwe. They will maintain wide-ranging knowledge of Investment Promotion Agencies in general, investment products, services, and strategic issues, and provide information and advice to clients and stakeholders.

KEY RESPONSIBILITIES

- Lead the design, development, delivery, and implementation of a strategic Investment framework to allow ZIDA to deliver investment across the Zimbabwean economy guided by existing strategic frameworks, including NDS 1
- Lead and manage team members and other strategic internal and external stakeholders, to deliver ZIDA's General Investments products and services
- Engage in regular research and market insight to stay apprised of the Zimbabwean economy, regional and African economic landscape, global financial markets, emerging trends, and general current events as they affect ZIDA and the broader Investment Climate
- Encourage investment into Aggregation and Adaptation strategies across the economy delivering value through beneficiation, and localization of value chains among others
- Maintain current knowledge about ZIDA's products and services available to investor clients and stakeholders, including but not limited to bonds, equity, share listing and offering, private debt, M&A, privatizations, etc.
- Present investment opportunities, financial analysis, and structuring while pitching proposed course of action in internal and external meetings with clients
- Drive engagement with local and international investment teams, strategic partners, etc., including analysts and other managers, to stay up to date about market situations, new opportunities and use this to improve ZIDA's product and service offering
- Lead, develop and deliver Investments working with our strategic investment partners including DFIs, corporates, investment organizations, and insurance companies
- Drive Investment into Development in line with the Sustainable Development Goals, SDGs attracting capital from the Government, DFIs, and private capital including Social Impact funds
- Analysis and Reporting of Investment data and trends to summarize findings, develop weekly, monthly, quarterly, and annual reports to stakeholders
- Work across Operations as needed, OSISC, and across ZIDA to strategically support the delivery of Investments
- Engage in Knowledge Management processes across OSISC, Operations, and the rest of ZIDA by sharing Investment reports and key strategic takeaways, tracking, and sharing best practices in Investment across ZIDA
- Improve Zimbabwe's Doing Business and Global Competitiveness rankings

QUALIFICATIONS AND EXPERIENCE

- **Essential:** A minimum of a Bachelor's degree in Investment Management, Business Management, Portfolio Management, Statistics, Corporate Finance, Risk Management, Mathematics, etc.
- **Preferable:** Experience in Investments and Finance, including at managerial level, or holder of advanced certification, e.g., MBA, CFA.
- Significant professional experience in Investments, including hands-on experience in originating, structuring and executing debt, equity investment and hands-on experience developing and financing general investments, including structuring and delivery
- Knowledge of fundraising, corporate finance, due diligence, risk management, and investment advisory in developing capital markets
- Demonstrable portfolio of executed investment mandates
- Client-centric culture, with an ability to effectively engage with clients and business partners at a team, senior and strategic level
- Ability to manage, support, and mentor team members

To **apply** access this link <https://bit.ly/3HVlwAH> using your Gmail account. The position remains open until filled.

[Facebook](#) | [Twitter](#) | [LinkedIn](#)